

Capability Statement



Nancy Pavis - CEO
103 Fort Salonga Road
Northport, NY 11768
www.empireusa.com
(631) 544-9110
npavis@empireusa.com

Core Competencies

Empire Electronics Inc. is a value-added IT distributor of computer system hardware/software, network and telecommunication equipment and solutions. Empire is a certified WBE / WOSB and serves as a vital supplier to commercial Fortune 500/100 clients, as well as Federal and SLED for Current and Obsolete Computer Hardware and Electronic Components. Empire holds and maintains authorized partnerships with major technology manufacturers. Empire's focus is centered around customer satisfaction by offering value-added solutions from start to finish.

- IT Network Equipment, Design and Configuration
- IP Security Cameras, Security Equipment, and Provisioning
- Electronic components
- Computer hardware to meet specifications
- Current & End of Life / Legacy Computer Hardware and Electronic Components
- Non-developmental or Commercial Off the Shelf (COTS) computer servers to match the exact form, fit, and function of servers which are no longer in production
- Technological advances in server capabilities since the prior model was introduced
- Information detailing potential tradeoffs or alternative solution

Differentiators

- Current & End of life, Legacy, & Current Hardware & Components
- Parts catalog contains 10,000 hardware & electronics items
- Packed, QA'd, shipped, and delivered over a million items in 2024
- **NYS-OGS Contract:**
 - PM68020 - **Extreme Networks**
 - PM21120 - **Lenovo**
 - PM67534 - **Xerox**
- **Extreme Networks - Diverse Partner**
- **CISCO Select Partner:**
- Yearly update in compliance with The Malcolm Baldrige National Quality Criteria
- Live customer representative during the work day

Company Data

Empire Electronics Inc. is a Global Distributor of computer hardware, electronic components, IT/ computing products, datacom and network products, and custom assemblies.

Legal Name: Empire Electronics Inc.

Company Founded: 1983

UEI: V4NUT6H7C4X9

DUNS: 109012666 **CAGE:** 43782

NAICS: 541512, 334112, 334220, 334290, 335999, 423430, 541512, 541519, 561621.

PSC: 7B20, 7B21, 7C20, 7C21, 7F20, 7G21, 7K20, 5999, 5975

Contract Vehicles: Accepts government credit and purchase cards.

Naval Surface Warfare Center IHEODTD Blanket Purchase Agreement (BPA) N0017417A0053

Certification: Woman Owned Small Business

Past Performance

Naval Surface Warfare Center - Indian Head Division,
\$17,874.00 Information technology, Electronic Components, input/output and storage devices 1-CH multi-function USB device.

L-3 COMMUNICATIONS INTEGRATED SYSTEMS L.P.
Subcontract ID - 4501973732 - \$82,800.00
Subcontract ID - 4501973627 - \$65,700.00
Electronic Computer Manufacturing

SECURITAS TECHNOLOGY CORP.
JFK Airport - Terminal 6 - \$450,000.00
IP Security Cameras, Devices and Accessories for Security Systems

New York City - School Construction Authority
HQ IT Install - \$1,200,000.00
LAN/WAN IT Equipment and Install - Extreme Networks

City University of New York CONTRACT(CDW), \$12,200,000.00. IT Computer Hardware, Network Equipment and all other Technology equipment and devices.

New York City Department of Education, Contract
CT104020189856007, \$1,177,998.00 Technology products, computer hardware, Middle School Quality Initiative.

New York City Department of Citywide Administrative Services,
Contract CT185620215401396, Miscellaneous goods and services.
\$2,580,000.00

Philips Medical System, Contract US8M-4500695348, \$1,193,500.00
Electronic Components, Computer parts, legacy drives, independently tested, kitted, and labeled.

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